



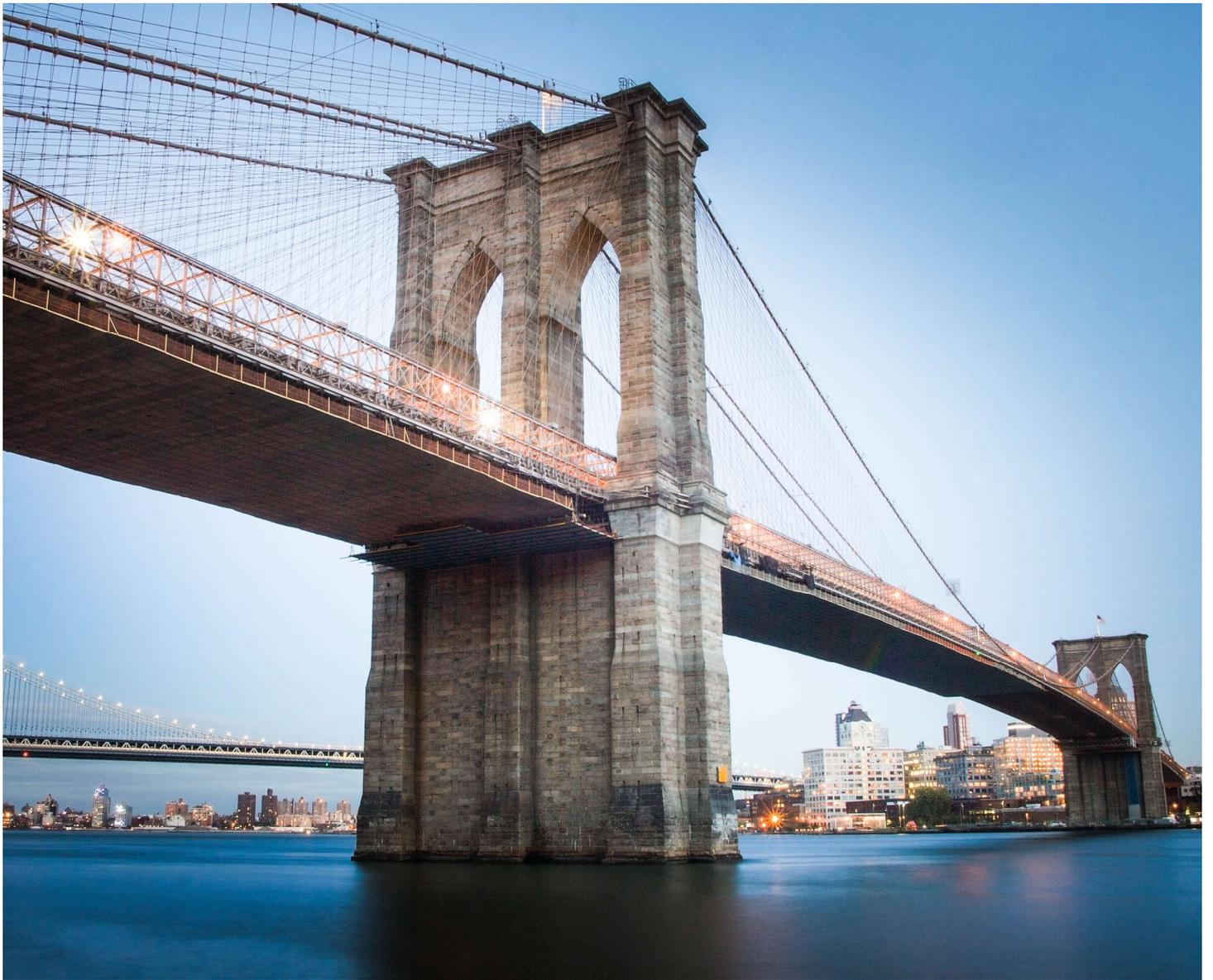
MA
&
WORLD



INTRODUCTION

BROCHURE

2023



M&A WORLD IS
THE WORLD OF M&A

SUCCESS TOGETHER
IN THE MERGER AND
ACQUISITION WORLD

ABOUT US

M&A World, the global network of merger and acquisition professionals, is the most cutting-edge independent provider of efficient and innovative solutions in cross-boarder transactions across the globe and across all sectors.

Facing the challenges of the economic circumstances M&A advisory went through a strong paradigm shift in recent years. Traditional advisory became slow and inefficient. M&A World jumped forward!

We developed an entirely completely new transaction advisory method based on an unique philosophy. We combine traditional values and international standards with innovative, digitalized Business IT Solutions. By following our guideline and services, M&A World significantly reduces the amount of time it takes to close a deal with guarantee.

550+
ADVISORS

125+
COUNTRIES

150th
INVESTORS

100%
RAITING

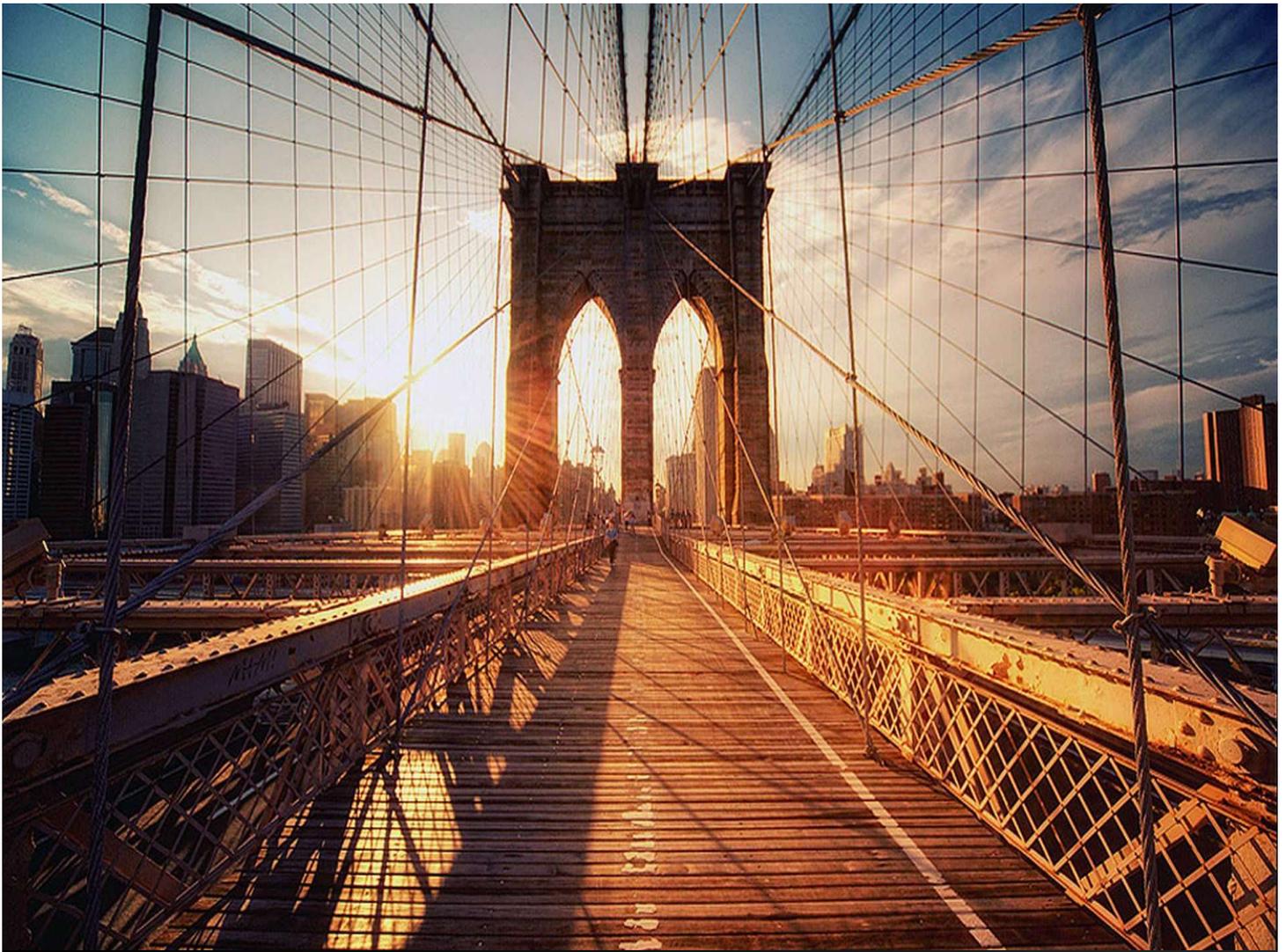
40+
BUSINESS
IT SOLUTIONS





**KEY OF M&A WORLD'S SUCCESS IS
BASED ON THREE MAIN PILLARS:**

**NETWORKING
SUPPORT CENTER
BUSINESS IT SOLUTIONS**



NETWORKING

M&A World provides the widest range of global network of merger and acquisition professionals. More than 550 M&A professionals from over 125 countries are working closely together in order to deliver all the undertaken transactions with a successful outcome.

Members are selected because they adhere to the highest standards of professionalism and integrity, as well as share our desire to serve clients.

“Coming together is a beginning;
keeping together is progress;
working together is success.”

Henry Ford

SUPPORT CENTER

M&A World partnership was created 20 years ago by international investors in the heart of Europe with the mission to raise merger and acquisition advisory to a higher level. In 2009 the first and in 2022 the second Business Support Center were established. We provide high-end, complex solutions based on international standards to support our members and partners worldwide.

Highly professional
solutions at an
affordable price.

Our professionals bring to the table superior expertise and knowledge in transaction services. Given our in-depth knowledge of the market, we understand the industrial needs and the unique challenges. Our team members are specialized in different fields of transaction services, which enables them to provide fully complex advisory service.





BUSINESS IT SOLUTIONS

The bases of effective merger and acquisition advisory on top of networking and the support of M&A World Professionals is the secured IT background, digitalization and the innovative business IT solutions.

M&A World IT Specialists developed tailor made softwares and applications to support our partners and speed up the transactions.

Committed to always keep you a jump ahead. By following our guidelines and tested business IT solutions, M&A World significantly reduces the amount of time it takes to close a deal.



M&A
WORLD



SELL-SIDE

ADVISORY

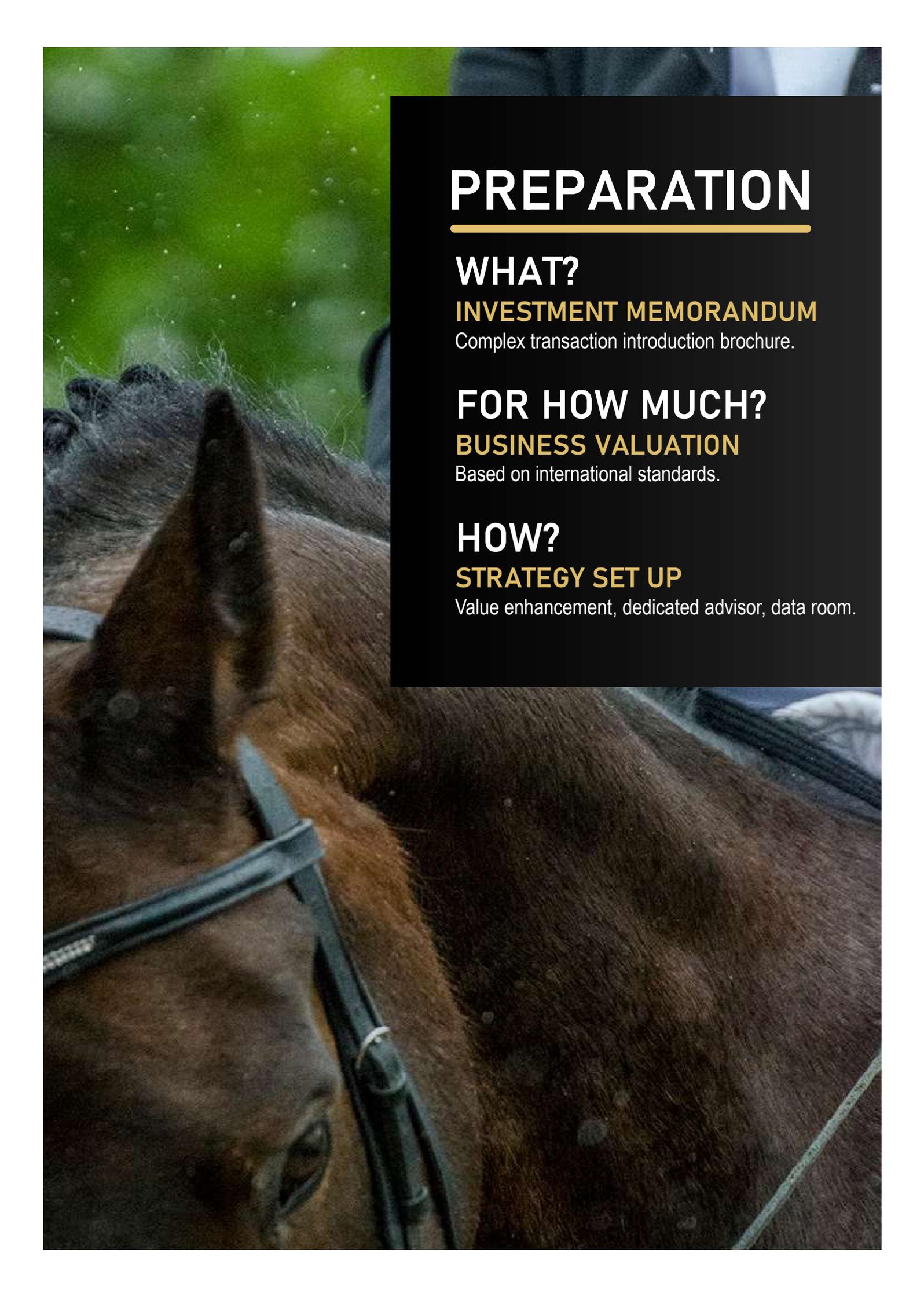
2023



SUCCESSFUL SELL-SIDE TRANSACTIONS ARE BASED ON THREE MAIN PILLARS

Whether you are looking to sell a business, stake, franchise, start-up or raise capital M&A World provides comprehensive sell-side transaction services. We assist you throughout the entire process, from the initial stages to the final closing of the deal.

**PREPARATION
INVESTORS' SELECTION
DD MANAGEMENT**



PREPARATION

WHAT?

INVESTMENT MEMORANDUM

Complex transaction introduction brochure.

FOR HOW MUCH?

BUSINESS VALUATION

Based on international standards.

HOW?

STRATEGY SET UP

Value enhancement, dedicated advisor, data room.

INVESTORS' SELECTION

PRE-FILTERING AND INFORMING INVESTORS:

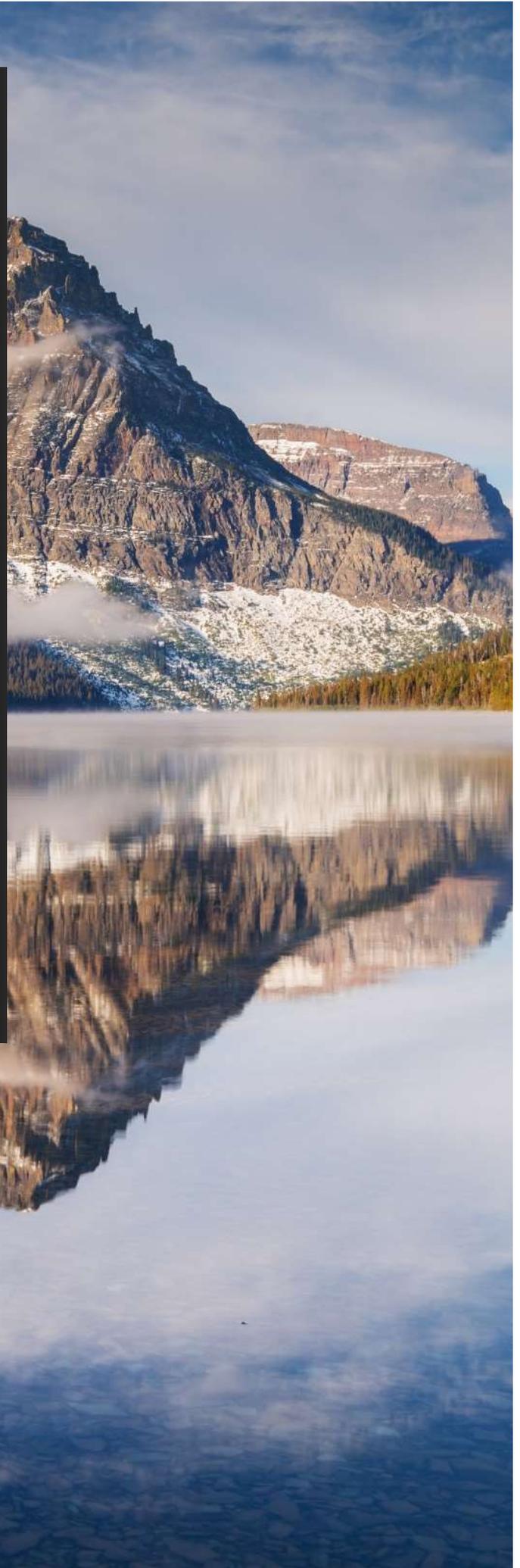
With the assistance of M&A World international network Professionals we conduct pre-screening and inform potential investors after a confidentiality agreement has been established.

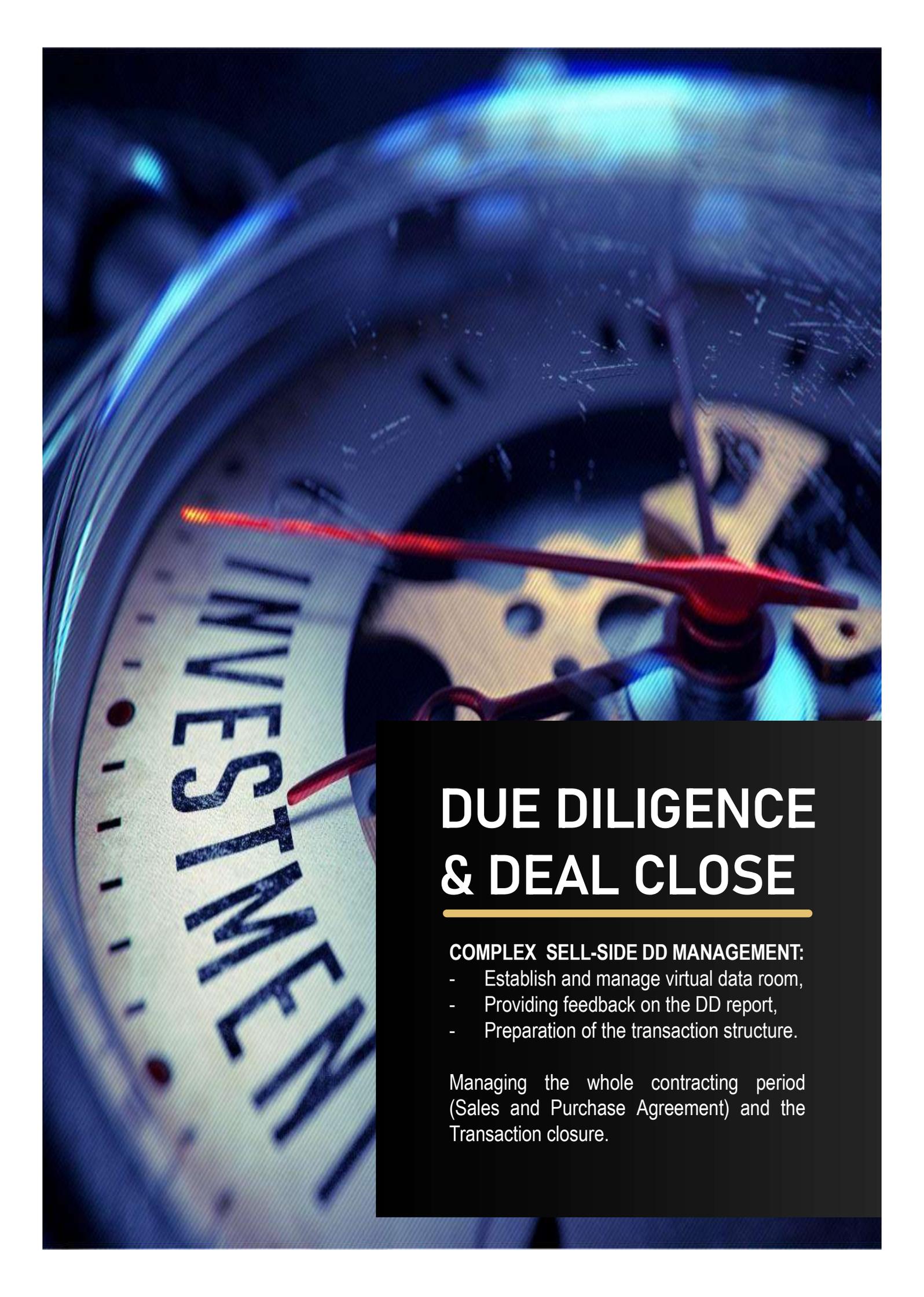
PRESENTATION OF INVESTORS:

The Advisor presents the interested investors in a presentation statement.

OFFERS AND DECLARATION OF ACCEPTANCE:

The selected investors make offers concerning the pricing, schedule and structure of the Transaction.





DUE DILIGENCE & DEAL CLOSE

COMPLEX SELL-SIDE DD MANAGEMENT:

- Establish and manage virtual data room,
- Providing feedback on the DD report,
- Preparation of the transaction structure.

Managing the whole contracting period (Sales and Purchase Agreement) and the Transaction closure.



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WORLD



PARTNERSHIP

POSSIBILITIES

2023



**MEMBERSHIP AND PARTNERSHIP
POSSIBILITIES AT M&A WORLD**

**PARTNERSHIP
GOLD MEMBERSHIP
SILVER MEMBERSHIP**

PERTNERS' SELECTION

We look for the best partners who share our desire to serve clients, who align with our values and strategies to ensure that clients receive the same high level of professional standards from our teams around the world.

M&A World's guidelines and services streamline the deal closure process, ensuring swift and guaranteed results.



**M&A World
Support Center**

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www.mandaworld.org

